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Quebec Angus Association

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As we close out our centennial year, Canadian Angus is at the threshold of dominating the Canadian beef industry as no other breed ever has.

As I reflect back on my forty years of involvement in the Angus breed, the genetic diversity of our breed has allowed it to excel against any breed in any market and environment.

- If we wanted them small, they went small.
- If we wanted them fat, they went fat.
- If we wanted them big, they went big.

The seventies saw Canadian genetics in huge demand in the Americas. Bulls such as Canadian Colossal and Great Northern dominated markets in North and South America. Sales like the Cross-Country, Superstar and Masterpiece saw large volumes of females and bulls sold for export to the leading herds in other countries.

The eighties saw the export demand crossing the Atlantic to the British Isles, the birth place of the breed. In 1985, Canada showcased its genetics to the world at the 1985 World Angus Forum in Edmonton.

The nineties saw world-wide demand for Canadian genetics with the advent of embryo transfer.

The dawning of the 21st century saw branded Angus beef in huge demand which in turn created unprecedented demand for Canadian Angus genetics in the Canadian commercial cattle industry.

Canada has become a leader on the world Angus scene. The respect our breeders receive world-wide is exceptional. Our delegation to the 50th Anniversary Tour of the German Angus Association last June was well-received. I was honoured to be asked to judge the European Angus Forum in Prague in October and the hospitality extended to Adrianna and me was extraordinary. It was a very unique experience as they completely eliminate halter power. The presentation by fellow directors Barry Young, John Duivenvoorden and Don Conway was the keynote address of the European Forum.

George Buttimer, Doug Fee and I were also welcomed at the American Angus Association annual meeting in Louisville, Kentucky. Yes, we do still have many friends to the south, in spite of R-CALF. In fact, Mother Nature had George stay and enjoy their hospitality an extra day!

The opportunities for Angus are unprecedented. We have weathered the hard times, the discounts, the claims that we were too small and ineffective that made us unpopular in the feedlots. Angus has emerged from that dark tunnel to a world of bright opportunities. Carcass quality is where the premiums are found and Angus excels in these genetics like no other breed. Angus beef is the new buzz word of the industry and with over 35 branded Angus beef products on the North American consumers' list, the demand for Angus cannot be filled.

Our challenge is to increase the percentage of Angus carcasses that meet the specs required by branded programs. At the same time, we must maintain our breed-leading qualities for mothering abilities, structural soundness and environmental adaptability.

As Angus popularity has grown in the beef industry, so has the status of your Association. It is now looked upon as the leader in the industry. The Board's role in this venture is to represent you – the owners – and gather feedback from you to plan for the future.

I have given you a snapshot of what I have witnessed in the last thirty years. Your personal experience may be somewhat different but I believe your story will have parallels.

I now want you to look ahead 30 years. What will the world, our industry, our Association, look like?

What will the Canadian Angus Association have to do to help you, the members, be part of that future?

I had the fortunate opportunity to have been mentored by some of the industry's best Angus leaders: Ed Molzan, Orrin Hart, Frank Slezina, Jim Mowbray, Dillard Bruce, Wayne and Jamie Stevenson, and of course my parents, Floyd and Alice Bolduc. They all had one common attribute that they never strayed from: integrity, the measurement of all breeders.

Angus is enjoying a time of great success but to maintain that we have to be looking and planning for the future. Remember, it is one thing to agree on "what we must do to succeed" but quite another to follow through on the decision to do it. It will take the involvement of all Angus breeders to ensure our breed continues to lead the way.





The growth and strengthening of the Angus breed in Canada continued in 2005.

It is my privilege and once again a pleasure to present a very positive annual report to the members of the Canadian Angus Association. Although the lingering negative effects caused by the export restrictions imposed on breeding cattle are still real, our prices and activity have rebounded to pre-2003 levels.

Activity in your national office increased dramatically and we once again established an all-time registration record with over 56,000 animals registered – an increase of almost 14 per cent from the previous year. Transfers were also up 14 per cent to 22,190.

By itself our recovery and growth is impressive but it becomes even more so when compared to the industry as a whole. Our registration numbers accounted for 46 per cent of the total number of purebred beef cattle registered in Canada.

Our financial stability matched the registry activity and we ended the year with a significant cash surplus. This surplus was achieved without cutting back on any essential services and we were even able to expand some of our programs.

The Association has made significant efforts to promote our genetics and maintain the positive image Canada has worldwide. Fourteen Canadian Angus breeders travelled to South Africa to represent us at the 9th World Angus Forum. At the meeting, our bid to host the 10th Forum in 2009 was officially and enthusiastically received and accepted. We now have the challenge of preparing to host the World.

Other promotional visits during the year were to the Czech Republic, Germany and the United States. President Bolduc was invited to judge a European show in Prague and led our delegation there. Past-president Don McKenzie led another delegation to Germany to help them celebrate the 50th anniversary of Angus cattle in Germany.

Closer to home we also maintained our relationships in the United States by attending functions sponsored by both American Angus associations.

Staffing was stable throughout the year. The old adage that busy people are happy people must be true because we had no turnover at all.

We did welcome one new addition to the office. In response to requests for more member education and communication, Theresa Keddy joined us in October in the capacity of communications specialist. Her first major assignment was to revise our member handbook and develop an informational program to help members better utilize the handbook and to positively and efficiently increase communication between the office and members.

Our move to Radio Frequency tags in the Canadian Angus Certification Program (CACP) was done before it was required by the Canadian Cattle Identification Agency (CCIA) and resulted in lower than expected sales volume.

We remain strongly committed to our program and continue to seek out ways to enhance it and get more commercial Angus and Angus-cross calves identified and qualified for branded Angus beef programs.

One new service that seems to be appreciated is that we will transmit birth information to the CCIA for anyone using our tags. As the market for age verified cattle, especially Angus, grows, it is increasingly important to record the ages and tags of all cattle and we are pleased to be able to help.

Our fall feeder calf sales continue to increase and we certainly appreciate all the support and help members are providing. We advertised 131 Angus feeder calf sales and we had representatives at 59 of these sales.

Our commercial field person remains well respected and recognized throughout the industry. We have far more invitations and places to see but are limited by time and resources. Our challenge is to use him effectively to supplement what our breeders and members are doing because even though people appreciate seeing a representative from the office, you, the association members and breeders, are still our primary contact with other cattlemen. You all know your customers better than anyone in the office.

The last few years have been challenging for everyone in the beef cattle industry as a result of the economic strain imposed by the reaction to BSE. We are quite proud of the fact that without any extra fees or charges against the members the Association has managed so well.

During October however we welcomed the culmination of a great effort by the Canadian Beef Breeds Council who negotiated an assistance program with Agriculture and Agriculture Food Canada called "Sustaining the Genetic Quality of Canadian Ruminants Program".

The grant was designed to assist purebred associations affected by BSE and assist us to recover data lost because of the economic impact of the disease. A secondary objective was to help equip associations to better address future challenges. The program will run all through 2006 but the immediate benefits to members were introduced during the last two months of 2005.



CEO Doug Fee with Angus Society of South Africa Vice-President Brian Angus (left) at the World Angus Forum in South Africa.

#### Challenges and opportunities are ahead!

Our Association has the challenge of managing success and of continuing to lead the way in the industry.

Several initiatives are ongoing and are part of our objectives for this year. We are going to further enhance the CACP and work to increase the number of participants and the number of Angus-tagged cattle. We will work to assist with age verification and sponsor "age-verified and Angus-tagged" breeder sales.

We have already made a significant commitment to improving member services with a series of workshops promoting an on-farm software program that will enable users to effectively and efficiently submit records to the office.

The office will be upgrading our computers and installing new software during the summer. Supported by the consensus of an industry group including packers and commercial cattlemen we are pursuing the possibilities and opportunities associated with endorsing branded Angus Beef products that utilize cattle from our certification program and meet acceptable quality standards.

Our new handbook has been completed and is ready for release. We are contemplating various ways of delivering it so that members will use it and benefit from it and not just leave it on the shelf.

Angus will also lead the way with a new member education program that is being developed in conjunction with Olds Agricultural College. The program will be in modules and address needs identified by members during an extensive interview and polling program completed earlier.

In conclusion, I am pleased to report a successful and active year in 2005 and that your association is in excellent shape. It is also most encouraging that 2006 has started off so strong and that the increased activity is being maintained. The Association is busy and programs continue to expand and grow ensuring that your association will be able to "Lead the Way" for many years to come.



### auditors' report



To the Members of the Canadian Aberdeen Angus Association,

We have audited the statement of financial position of the Canadian Aberdeen Angus Association as at December 31, 2005 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 2005 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants

Calgary, Canada March 2, 2006

### canadian aberdeen angus association

Statement of Financial Position

December 31, 2005, with comparative figures for 2004

|   | 2005        | 2004        |
|---|-------------|-------------|
| Assets  |             |             |
| Current assets:   |             |             |
| Cash  | \$208,430   | \$204,619   |
| Accounts receivable   | 100,913     | 55,207      |
| Prepaid expenses  | 20,847      | 15,326      |
|   | 330,190     | 275,152     |
| Investments:  |             |             |
| Unrestricted  | 1.032,059   | 745,511     |
| Future development fund (note 3)  | 269,896     | 233,675     |
| V2  | 1,301,955   | 979,186     |
| Property and equipment (note 4)   | 86,555      | 102,369     |
| 200 - | \$1,718,700 | \$1,356,707 |
| Liabilities and Net Assets  |             |             |
| Current Liabilities:  |             |             |
| Accounts payable and accrued liabilities  | \$183,643   | \$283,606   |
| Member accounts   | 70,875      | 65,850      |
| 1911 101 M  | 254,518     | 349,456     |
| Net assets:   |             |             |
| Invested in property and equipment  | 86,555      | 102,369     |
| Internally restricted (note 3)  | 269,896     | 233,675     |
| Unrestricted  | 1,107,731   | 671,207     |
| Commitments (note 5)  | 1,464,182   | 1,007,251   |
|   | \$1,718,700 | \$1,356,707 |

See accompanying notes to financial statements.

On behalf of the Board:

### canadian aberdeen angus association

#### Statement of Operations

December 31, 2005, with comparative figures for 2004

|  | 2005   | 2004                |
|--|--|---------------------|
| Revenue:   |  |                     |
| Registrations  | \$1,207,351  | \$1,097,542         |
| CACP tag program   | 722,708  | 387,845             |
| Transfers  | 316,118  | 288,247             |
| Grants   | 173,667  | 77,897              |
| Memberships  | 133,225  | 126,264             |
| DNA and bloodtyping  | 132,086  | 123,322             |
| Performance weights  | 93,878   | 81,176              |
| Other  | 28,888   | 21,800              |
|  | 2,807,921  | 2,204,093           |
| Expenses:  |  | trees made ease.    |
| Wages and employee benefits                                    | 624,686  | 581,458             |
| CACP tag program   | 437,842  | 327,454             |
| Office, rent and other expenses                                | 269,459  | 245,137             |
| Advertising and promotion                                      | 196,638  | 149,560             |
| Provincial activity grants                                     | 171,129  |                     |
| DNA and bloodtyping  | 110,327  | 139,582<br>99,571   |
| Directors and committees                                       | THE RESERVE OF THE PARTY OF THE | 100,033             |
| Subscriptions and memberships                                  | 102,077<br>91,957  | 89,796              |
| Travel   | 81,572   | 79,559              |
| Export promotion   | 70,048   | 57,460              |
| Field service  | 52,769   | 200 100 000 000 000 |
| Professional fees  | 51,919   | 50,503              |
| Registry   | 33,376   | 47,573<br>39,390    |
| Junior activity grants   | 31,995   |                     |
| Bank charges   | 28.013   | 31,213<br>23,167    |
| Genetic evaluations  | 14,585   | 17.460              |
| Depreciation   | 52,932   | 50,083              |
| Depreciation   | 2,421,324  | 2,128,999           |
|  | 2,421,024  | 2,120,333           |
| Excess of revenue over expenses before the<br>undernoted items | 386,597  | 75,094              |
| Other income:  |  |                     |
| Interest income  | 62,389   | 19,052              |
| Gain on disposal of investments                                | 7,945  | 5,453               |
| Gain on disposal of property and equipment                     | 7,545  | 2,186               |
| asia sa sapasa of property and equipment                       | 70,334   | 26,691              |
| Excess of revenue over expenses                                | \$456,931  | \$101,785           |
|  | OF THE SECOND PORCE.   | 41011100            |

See accompanying notes to financial statements.

### canadian aberdeen angus association Statement of Changes in Net Assets

December 31, 2005, with comparative figures for 2004

| property and                          | Invested in<br>equipment | Internally<br>restricted | Unrestricted | 2005 Total  | 2004 Total  |
|---------------------------------------|--------------------------|--------------------------|--------------|-------------|-------------|
| Balance,<br>beginning of year         | \$102,369                | \$233,675                | \$671,207    | \$1,007,251 | \$905,466   |
| Excess of revenue<br>over expenses    | (52,932)                 | 36,221                   | 473,642      | 456,931     | 101,785     |
| Investment in proper<br>and equipment | rty 37,118               | -                        | (37,118)     | -           | , × -       |
| Balance, end of year                  | \$86,555                 | \$269,896                | \$1,107,731  | \$1,464,182 | \$1,007,251 |

See accompanying notes to financial statements.

### canadian aberdeen angus association

Statement of Cash Flows

December 31, 2005, with comparative figures for 2004

|  | 2005        | 2004       |
|--|-------------|------------|
| Cash provided by (used in):                      |             |            |
| Operations:                                      |             |            |
| Excess of revenue over expenses                  | \$456,931   | \$101,785  |
| Items not involving cash:                        |             | CONTRACTOR |
| Depreciation                                     | 52,932      | 50,083     |
| Interest accrual on investments                  | (41,718)    | -          |
| Gain on disposal of investments                  | (7,945)     | (5,453)    |
| Gain on disposal of property and equipment       | Nichas at a | (2,186)    |
|  | 460,200     | 144,229    |
| Changes in noncash operating working             |             |            |
| capital accounts:                                |             |            |
| Accounts receivable                              | (45,706)    | 38,547     |
| Prepaid expenses                                 | (5,521)     | 21,170     |
| Accounts payable and accrued liabilities         | (99,963)    | 68,933     |
| Member accounts                                  | 5,025       | 1,103      |
|  | 314,035     | 273,982    |
| Investing:                                       |             |            |
| Purchase of investments                          | (521,931)   | (631,512)  |
| Proceeds on sale of investments                  | 248,825     | 512,857    |
| Purchase of property and equipment               | (37,118)    | (67,007)   |
| Proceeds from disposal of property and equipment |             | 9,346      |
|  | (310,224)   | (176,316)  |
| Increase in cash                                 | 3,811       | 97,666     |
| Cash, beginning of year                          | 204,619     | 106,953    |
| Cash, end of year                                | \$208,430   | \$204,619  |
| Supplemental information:                        |             |            |
| Cash receipts of interest                        | \$20,671    | \$19,052   |

See accompanying notes to financial statements.

### canadian aberdeen angus association

Notes to Financial Statements

December 31, 2005, with comparative figures for 2004

#### 1. General:

The Canadian Aberdeen Angus Association (the "Association") is a not-for-profit organization incorporated under the Animal Pedigree Act.

The purpose of the Association is to support the development of the Angus breed through programs and strategies that emphasize the superior characteristics of the Angus breed and maintain high genetic merit and the purity of the breed.

The Association is also a not-for-profit organization under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

#### 2. Significant accounting policies:

#### (a) Investments:

Investments are stated at the lower of cost and quoted market value, measured on a portfolio basis. They are disclosed separately from current assets to reflect the Association's intention to hold them at least throughout the following year as a reserve for unforeseen circumstances.

#### (b) Property and equipment:

Property and equipment are stated at cost and depreciation is provided for on a straightline basis over their estimated useful lives, being five years.

#### (c) Member accounts:

Member accounts represent cash receipts received during the current year in payment of membership fees applicable to the following year and for services not yet provided.

#### (d) Revenue recognition:

The Association recognizes revenue for registration at the time of the registration as this is the point in time where the service is performed. Membership revenue is recognized over the period to which the membership applies. Tag revenue is recognized at the time payment is received which closely corresponds to the time of delivery. Grant revenue is recognized at the time it is received except for grants received for the Ruminants program. Grant revenue from the Ruminants Program is accrued at the time the expenses are incurred. Other services revenue is recognized at the time the service is performed.

#### (e) Use of estimates and assumptions:

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year.

Significant areas requiring the use of management estimates relate to the collectibility of accounts receivable and the useful life of property and equipment for depreciation purposes and evaluation of their net recoverable amount.

#### 3. Future development fund:

In 2005 the Association's Board of Directors resolved to restrict, each year, an amount equal to 3% of that year's registration revenue until the reserve fund reaches one year's operating costs. This resolution replaced the previous existing resolution to restrict an amount equal to 3% of yearly revenue, excluding grants, to a maximum of \$1,500,000. The internally restricted amounts are not available for other purposes without the approval of the Board of Directors. During the year \$36,221 (2004 - \$32,926) was restricted.

#### 4. Property and equipment:

|                         | Cost      | Accumulated depreciation | 2005<br>Net book<br>value | 2004<br>Net book<br>value |
|-------------------------|-----------|--------------------------|---------------------------|---------------------------|
| Computer hardware       | \$195,978 | \$167,836                | \$28,142                  | \$19,316                  |
| Computer software       | 175,406   | 157,587                  | 17,819                    | 16,680                    |
| Furniture and equipment | 113,469   | 102,334                  | 11,135                    | 14,861                    |
| Automobile              | 40,499    | 16,200                   | 24,299                    | 32,399                    |
| Signs                   | 8,600     | 3,440                    | 5,160                     | 6,880                     |
| Leasehold improvements  | 61,173    | 61,173                   |                           | 12,233                    |
|                         | \$595,125 | \$508,570                | \$86,555                  | \$102,369                 |

#### 5. Commitments:

The Association is committed under certain leases for office space and equipment, software licensing and maintenance, vehicle and a commitment to purchase subscriptions to Angus World Magazine for its members. The aggregate amounts of these commitments over the next five years are as follows:

| 2006 | \$265,109 |
|------|-----------|
| 2007 | 209,226   |
| 2008 | 193,316   |
| 2009 | 187,403   |
| 2010 | 188,199   |

#### 6. Financial instruments:

At December 31, 2005 the carrying value of all of the Association's accounts receivable, accounts payable and accrued liabilities; and member accounts approximate their fair value. At December 31, 2005 the fair market value of investments was \$1,309,389 (2004 \$1,002,033) with a cost of \$1,260,237 (2004 \$979,186).

#### 7. Canadian Angus Foundation Inc.:

The Canadian Angus Foundation Inc. is incorporated, as a corporation without share capital, under the Canada Corporations Act. The Foundation operates to receive donations for purposes of funding scholarships and the preservation of Association archives. The Foundation is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

The Association exercises control over the Foundation by virtue of its ability to appoint a majority of the voting members of its Board of Directors. The accounts of the Foundation are not consolidated in these financial statements since such accounts are not significant in relation to those of the Association and since financial statements of the Foundation are available to the members of the Association.

During the year, the Association donated inventory with a cost of \$5,616 to the Foundation.

#### 8. Sustaining the Genetic Quality of Ruminants Program:

On November 1, 2005, in recognition of the need to maintain the sustainability of Canada's world-renowned reputation for high quality genetics and the viability of breed associations in a post-BSE environment, the Government of Canada approved a one-time grant to the Canadian Aberdeen Angus Association, to be allocated over the Government's 2005-06 and 2006-07 fiscal years. In November and December 2005 \$76,935 of expenditures under the program have been incurred and an equivalent receivable has been accrued at December 31, 2005.

# leading the way with canada's leading beef breed

The Canadian Angus Association (CAA) is the leading beef breed association in Canada with 46 per cent of all purebred registrations in 2005.

2005 marked the centennial year of the CAA. As the leading beef breed association in Canada, the CAA has come a long way since 1905. 2004 was challenging but Angus breeders should be pleased that Angus remained relatively strong and in 2005 forged ahead stronger and confidently, leading the way into the future.

#### **Breed Purity**

The first priority of the CAA is to maintain breed purity of Angus cattle. As an association incorporated under the Animal Pedigree Act, the CAA has the authority to keep pedigrees and register Angus cattle.

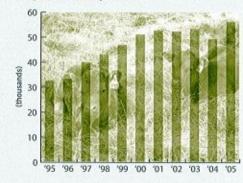
Registrations reached an all-time high in 2005 with 56,159 animals registered. This was a 14 per cent increase over 2004 and five per cent higher than 2003 - the previous best year. Transfers were also up 14 per cent over the previous year.

If we compare where we were 10 years ago to where we are today, it is even more encouraging. In 1995 the CAA registered 32,523 animals, accounting for only 13 per cent of all purebred registrations and in 2005 it registered 56,159 animals, an increase of 67 per cent. There was also a 44 per cent increase in transfers.

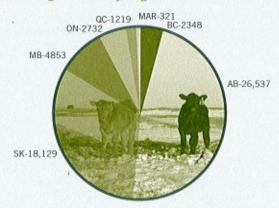
#### Comparison of Registrations by Incremental Age Breakdowns

| 2003    | 2004  | 2005   |
|---------|---|--|
| 32,654  | 29,779  | 29,542   |
| 9,353   | 9,175   | 12,333   |
| 6,067   | 5,631   | 7,255  |
| 2,862   | 2,016   | 3,023  |
| 1,665   | 1,998   | 2,640  |
| 818     | 767   | 1,366  |
| \$21.30 | \$21.35   | \$21.11  |
|         | 32,654<br>9,353<br>6,067<br>2,862<br>1,665<br>818 | 32,654 29,779<br>9,353 9,175<br>6,067 5,631<br>2,862 2,016<br>1,665 1,998<br>818 767 |

#### Registrations by Year



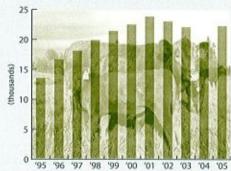
#### 2005 Registrations by Region



## Al & ET Animals by Year of Birth - Registered and Non-Registered

| Al    | ET   | Non Al/Non ET  |
|-------|--|--|
| 9142  | 819  | , 30418  |
| 8828  | 641  | 35148  |
| 9733  | 706  | 38237  |
| 11323 | 870  | 40416  |
| 12272 | 908  | 43750  |
| 14250 | 1229   | 47967  |
| 16008 | 1231   | 51025  |
| 17583 | 1613   | 51766  |
| 16521 | 1446   | 55507  |
| 16316 | 1135   | 59496  |
|       | 9142<br>8828<br>9733<br>11323<br>12272<br>14250<br>16008<br>17583<br>16521 | 9142 819 8828 641 9733 706 11323 870 12272 908 14250 1229 16008 1231 17583 1613 16521 1446 |

#### Transfers by Year



The CAA is working to educate members about the importance of properly registering and transferring purebred animals and their responsibilities under the Animal Pedigree Act. If we hope to continue to be the leading beef breed, it is important that the integrity of the breed is maintained and that breeders abide by the requirements of the Animal Pedigree Act. Under this Act, no animal can be sold as a purebred if it is not registered or able to be registered as such, and any animal sold as registered or able to be registered must be transferred within six months of sale.

In its second year, the Gold Star Paperwork Program continued with positive results. Gold Stars are awarded to members who complete their paperwork perfectly and don't need any staff follow-up. In 2005 many gold stars were awarded and the staff would like to thank you for your efforts.

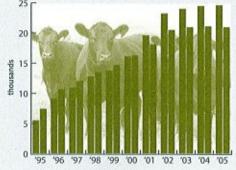
#### Breed Improvement

#### Canadian Angus Performance Program (CAPP)

Participation in the CAPP increased in 2005 and the number of weights submitted reached an all-time high of 72,724, an increase of nine per cent over 2004. Compared to 1995, there has been a 600 per cent increase in weights submitted.

The Association is continually working with the American Angus Association and the Red Angus Association of America to ensure our genetic evaluations remain current and useful for our members. Two new EPDs for Red Angus breeders include the Stayability EPD and the Heifer Pregnancy EPD.

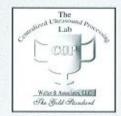
### 205-Day Weights by Year and Colour



Left bars - BLACK ANGUS Right bars - RED ANGUS

#### Centralized Ultrasound Processing (CUP)

The CUP program is continuing to grow and in addition to having two new certified technicians in Canada, the number of animals scanned has increased substantially. In 2005, 3652 animals were scanned compared to 2200 in 2004. Only CUP results can be included in the national genetic evaluations for carcass EPDs and the CAA recommends its members use CUP to obtain carcass information.



#### Strengthening the Angus Brand

#### Canadian Angus Certification Program (CACP)

When the Canadian Cattle
Identification Agency (CCIA)
announced the move to
Radio Frequency
Identification (RFID) tags,
the CAA was the first beef
association to switch to RFID
tags before the CCIA's mandatory
deadline. To maintain the brand
recognition of the Angus green dangle
tag, the CAA developed an RFID tag
with a CCIA-approved green back and
trademarked Angus "A" to identify



Angus cattle. This tag, whether alone or in conjunction with our optional Angus dangle tag, is recognized throughout the industry as a means to identify both Black and Red Angus in the marketplace and for branded beef programs.

Towards the end of the year, Kane Veterinary Supplies Ltd., supplier of Angus tags, offered the CAA a reduced rate on tags which the CAA passed on to tag customers. This sale on tags was well received.

#### Age Verification

Age verification is more important in today's export market and feedlots and packers are looking for age-verified calves and may bid more aggressively for them. The CAA will submit age verification data to the CCIA age verification database free of charge for breeders on the CACP. Breeders and producers on the CACP can easily submit this information and market their animals as age-verified.

#### Promoting the Brand

In 2005 we continued to focus on communicating the advantages of the Angus breed and the value of using CACP tags to identify cattle that are at least 50 per cent Angus. With the switch to RFID tags, we developed material reinforcing the fact that the certification program still offers the same value-added features that it always has. Many people indicated their concern with imitations so we developed an advertisement to warn of "identity theft" and the reasons why it is important to protect your investment with an Angus green tag.



#### Improving Member Education

It was clear at the onset of 2005 that members wanted education and information on what their responsibilities as breeders were. To stay in touch with its membership, the CAA and the Board of Directors made education a priority and began to collect feedback from members. It conducted a complete revision of the Association Bylaws and the CAA hired a communications specialist to focus on member education and rewrite the member handbook. Several surveys were undertaken such as the Canadian Beef Breeds Council Purebred Risk Assessment survey, the Performance Program survey and the Needs Assessment survey for the Breeder Accreditation Program. Members were also invited to submit feedback on whether semen transfers should be retained. The CAA would like to thank members for taking the time to complete these surveys. All input was extremely valuable and will help with planning new initiatives and procedures.

#### Member Handbook

It had been quite a few years since the handbook had been written and it was time to update it and present it in an easy-to-read format. The new handbook will allow you to access information easier and more quickly than by contacting the office and you'll be able to do it at any time of the day or night.

Staff spent quite a bit of time reviewing the information in the old handbook and we are confident that you will find the new one informative and easy-to-read. A few features of the handbook to help you find information quickly include colour-coded tabs and corresponding table of contents, diagrams and tips boxes. Updates will be sent periodically.

#### Provincial Breeder's Clinics

Provincial breeder clinics are valuable for both old and new breeders. The clinics vary depending on the province but include topics such as herd health, marketing and preparing for shows as well as services available to the Angus breeder through the CAA. We'd like to thank the Ontario Angus Association for taking the lead on these and we're pleased that other provinces are following suit.

#### "Internet Café"

As online registrations and submission of weights increases, so do questions about how to use the CAA's online registry system. An "Internet Café" was set up at Canadian Western Agribition to answer questions. Although everyone was busy prepping and showing their animals, we received positive feedback from those who were able to visit. The booth was well attended by those who wanted to review an animal and its pedigree, and they were very pleased to be able to do so.

Members could also sign up for an Angus Marketplace (www.angusmarket.com) webcard at the "Internet Café". A Marketplace administrator was available to answer questions and to create webcards so members could achieve an online presence. Many members signed up at this time thanks to the information they received.

#### E-newsletter

A member e-newsletter was re-established in 2005. The distribution list for the e-newsletter is growing as interest in it is increasing and we hope to start a commercial e-newsletter in the coming months. In terms of member communication, the e-newsletter is an effective vehicle containing brief news items, tips and upcoming deadlines.

#### Commercial Outreach

A strong year was reflected across the country at CACP fall feeder calf sales, satellite sales and bull sales.

The number of CACP fall feeder calf sales increased in 2005 and sales results were also up. Six people (Ken Cox, Cheron Chamberlain, Cindy Bosch, Don Currie, Alan Deacon and Brian Good) represented the CAA at feeder sales in the provinces and their presence was always well received. Brian, our commercial fieldman represented breeders at about two-thirds of satellite sales and attended over 50 bull sales.

Brian also attended numerous industry conferences such as Cattle Feeders, Stockgrowers, the Livestock Markets Association of Canada and the Canadian Cattlemen's Association. He paid close attention to bull congresses and represented the Association at both purebred and commercial cattle shows.

Advertising targeting the commercial producer continued to centre around the CACP Angus tags. It is increasingly important that purebred breeders and commercial producers understand the value of the Angus tag and how it will help strengthen the brand. Our CAA representatives worked closely with the office to help promote these tags and ads were posted at satellite and other sales.

The Association is continuing to work with commercial producers to understand their needs and enhance Angus' credibility in this key industry. Meetings with all sectors (packing plants, feedlots, CCIA, etc.) were organized to help the CAA stay on top of industry-related issues. A Beef Advisory Committee, consisting of these groups, was created and the first meeting was held at Agribition. As a result of the positive feedback and suggestions generated, the CAA will be hosting these meetings periodically.

#### Leading the Way...Into the Future

Demand in the market, traits of the breed and dedicated breeders are some of the reasons Angus is the leading beef breed in Canada. Now is not the time to sit back and relax, however. We need to find innovative strategies to ensure the breed remains strong, there is strong brand identity and that the market continues to demand Angus.

#### Sustaining the Genetic Quality of Ruminants Strategy

To help breed associations recover from the hardships imposed by the BSE crisis, Agriculture and Agri-Food Canada created the "Sustaining the Genetic Quality of Ruminants Strategy" grant. Associations were invited to apply and if approved, were provided funding to help recover from this hardship.

We spent quite a bit of time and effort completing the application. We wanted to be able to enhance several programs and pass on savings to our members that we could not otherwise do. Our objective was to focus on member education and commercial outreach, data recovery, technological upgrades and genetic improvement.

#### Member Education and Commercial Outreach

One of our top priorities was the revision of the handbook and having it translated into French. Central to member education, the revised, easy-to-read handbook will help new breeders become familiar with Association regulations and procedures and provide existing breeders with everyday "how-to" information so they return to this source on an ongoing basis, thus reducing the amount of phone calls to the office.

To help educate members, several workshops will be held on topics such as the new handbook, registry paperwork, EPDs, ultrasound and HerdMaster, a new on-farm software program. The CAA website will be updated to be more user-friendly and informative and an online guidebook will be created.

The Angus Marketplace is a useful tool for members to promote themselves and in 2006 we'll be promoting it and purchasing webcards for members to help support them and get them started.

To give breeders an opportunity to improve their knowledge of breeding, herd health, genetics, nutrition, management and marketing, we are partnering with Olds College to develop a "breeder accreditation"

program. This program will be based entirely on what members say they need and as the first association in Canada to offer accreditation, it will position Angus as a leader in competency-based education.

Additional strategies to improve member education with the funding include encouraging young people to continue their involvement in agriculture and purebred animal genetics through junior leadership development; supporting fall feeder calf sales and bull congresses; and increasing support of provincial associations' promotional efforts.

#### Data Recovery

One of the concerns of the BSE crisis was that we lost a lot of genetic data for animals not registered and on performance data not submitted due to economic hardship. An amnesty period will be in place for the first three months of 2006 where members can register all animals regardless of age for \$15.00 and submit 2003 and 2004 weaning weights free of charge. Any member who registered and/or submitted performance pata in 2004 in spite of the economic hardship will receive a credit towards future Association work.

#### Technological Upgrades

To improve efficiency, office computers, printers and other technology will be upgraded. The office registry system will also be updated to International Livestock Records 2 (ILR2) to better accommodate members' needs and for ease of data transfer and versatility within the office.

To increase electronic submission of information to the Association, the CAA is subsidizing the purchase of HerdMaster, an on-farm herd management tool, for members. It will also be promoting the program and providing ongoing support to members who use it.

#### Genetic Improvement

The costs associated with genetic evaluations continue to rise and in addition to maintaining a genetic evaluation program, we need to add new economic relevant traits (ERTs) if Angus is to improve in the future. Information material and articles on expected progeny differences (EPDs) will be written and seminars on the topic will be held for breeders to better understand and use EPDs. We will also be working with the Red Angus Association of America on a multi-breed analysis project.

The Association is also undertaking a research project with Dr. Denny Crews to develop an Angus Maternal Index. This is a selection tool in EPD form that will evaluate the combined genetic potential of Angus to have a high weaning production over a long herd life while maintaining input costs. This tool will allow breeders to increase the genetic potential for maternal characteristics and is favorably related to highly fertile cows that stay in the herd for a long time.

All development prior to the release of the Angus Maternal Index will heavily involve the purebred Angus herd that is located at the Agriculture and Agri-Food Canada Research Substation at Onefour, AB. This herd has been maintained as a purebred Angus herd since the 1960s and has very strong genetic ties to the Angus industry. The target date for the pilot release is October 2006 and Dr. Crews is hoping to have it ready to be published on the CAA website sometime in early 2007.

It is important breeders use CUP ultrasound so to offset the cost, the Association will be subsidizing the procedure for animals scanned during the 2006 scanning season. CUP technicians are highly trained and must purchase equipment to conduct the scans. To increase the number of CUP technicians, the Association will also subsidize the purchase of the ultrasound equipment.

With the importance of age verification and the need to strengthen the Angus brand, the CACP will be enhanced to add value to the Angus tag. In addition to age verification, the Association is working on a carcass data retrieval project to retrieve carcass data from CACP tags as a value-added benefit. This will require time and collaboration with other industry groups to facilitate the collection of data.

#### **Electronic Data Submission**

Electronic submission of data is preferred for two reasons: turn-around time is reduced for members and registry staff can process it with less error. The Association has been, and will continue to encourage breeders to submit data electronically. In 2005, 18 per cent of all registrations and 29 per cent of all weights were submitted online. There was also an increase in the use of the online herdbook and in the use of online sales catalogues.

As Angus heads into the future, we all have a vested interest in ensuring it remains the leading beef breed and is demanded by commercial producers, packing plants and by the consumer. Your association, with your help, is working to find innovative ways to enhance Angus' position and ensure it continues to lead the way.

#### Most Heavily Used Sires

|      | Red Angus Sires –           | 2004    | DEPOSITOR OF          | TUE N | Red Angus Sires –            | Sires – 2005 |                       |
|------|-----------------------------|---------|-----------------------|-------|------------------------------|--------------|-----------------------|
| Rank | Sire                        | Reg.#   | Progeny<br>Registered | Rank  | Sire                         | Reg.#        | Progeny<br>Registered |
| 1    | Red Mlk Crk Cub 722         | 1039064 | 294                   | 1     | Red BJR AH Branded Beef L107 | 1103099      | 293                   |
| 2    | Red BFCK Cherokee CNYN 4912 | 1038594 | 278                   | 2     | Red Mlk Crk Cub 722          | 1039064      | 266                   |
| 3    | Red Basin Sensation 702E    | 991759  | 219                   | 3     | Red LCC Major League A502M   | 1182273      | 256                   |
| 4    | Red Brylor New Trend 22D    | 788836  | 211                   | 4     | Red Brylor Master Plan 17M   | 1113082      | 191                   |
| 5    | Red Northline Rob Roy 122K  | 1035334 | 204                   | 5     | Red Perks Advance 121R       | 1195204      | 160                   |
| 6    | Red Pie Deep Canyon 908     | 1060214 | 176                   | 6     | Red Basin Sensation 702E     | 991759       | 156                   |
| 7    | Red Badlands Mr Beef 805    | 994203  | 154                   | 7     | Red BFCK Cherokee CNYN 4912  | 1038594      | 156                   |
| 8    | Red Brylor Stallion 19J     | 965741  | 132                   | 8     | Red Badlands Mr Beef 805     | 994203       | 151                   |
| 9    | Red VGW Rambler 1000        | 970204  | 122                   | 9     | Red Howe Mr Matrix 7L        | 1066090      | 150                   |
| 10   | Red Towaw Indeed 104H       | 942651  | 122                   | 10    | Red 5L Norseman King 2291    | 1234936      | 117                   |

| Black Angus Sires – 2004 |                           |         |                       |    | Black Angus Sires         | - 2005  |                       |
|--------------------------|---------------------------|---------|-----------------------|----|---------------------------|---------|-----------------------|
| Rank                     | Sire                      | Reg.'#  | Progeny<br>Registered |    | Sire                      | Reg.#   | Progeny<br>Registered |
| 1                        | Sitz Alliance 6595        | 1036949 | 320                   | 1  | F A R Krugerrand 410H     | 1140680 | 324                   |
| 2                        | Vermilion Dateline 7078   | 1018284 | 308                   | 2  | Sitz Alliance 6595        | 1036949 | 264                   |
| 3                        | S A F 598 Bando 5175      | 994198  | 292                   | 3  | B/R New Frontier 095      | 1115831 | 233                   |
| 4                        | F A R Krugerrand 410H     | 1140680 | 266                   | 4  | TC Freedom 104            | 1169224 | 218                   |
| 5                        | Bon View New Design 878   | 981361  | 211                   | 5  | C A Future Direction 5321 | 867594  | 194                   |
| 6                        | B/R New Frontier 095      | 1115831 | 176                   | 6  | Bon View New Design 878   | 981361  | 183                   |
| 7                        | L T 598 Bando 9074        | 1122115 | 158                   | 7  | Vermilion Dateline 7078   | 1018284 | 178                   |
| 8                        | C A Future Direction 5321 | 867594  | 152                   | 8  | W C C Special Design L309 | 1169185 | 146                   |
| 9                        | Deer River Maximum 42G    | 897397  | 145                   | 9  | L T 598 Bando 9074        | 1122155 | 146                   |
| 10                       | Nichols Extra H6          | 1142711 | 141                   | 10 | Alberda Traveler 416      | 876382  | 137                   |

## regional association reports

#### British Columbia Angus LeRoy Vossler, President

2005 was a year of anniversaries. While the Canadian Angus Association celebrated its 100th anniversary, the British Columbia Angus Association celebrated its 50th anniversary. The board of directors and numerous volunteers spent many hours planning and organizing the main event at the annual general meeting, held in Vernon on Thanksgiving weekend. It was a huge success and a fun evening of entertainment, reports, fundraising auctions and good food. Thank you to the organizers for a job well done.

The AGM resulted in changes to the constitution - the membership fee schedule was changed and the number of directors that could be elected to the board was increased from seven to nine. In addition, the president and vice-president will now be elected annually by the directors at large at a directors meeting that will convene following the AGM.

Four members were elected or re-elected to the board of directors, bringing the total number of elected directors to nine. The directors elected LeRoy Vossler as President, Lance Savage as Vice-President and appointed Jill Savage as Secretary and Pam Rasmussen as Treasurer. Frank Strimbold was elected to replace Howard Peto as the BC director to the Canadian Angus Association when Howard's term expires in June. Other directors were appointed as team leaders for the various functions the association is involved in throughout the year. Jack Brown was appointed editor of the newsletter and will maintain the website for the association. The executive developed a business plan and budget for the coming year.

The BC Angus Association sponsored three Angus sales: the BC Angus Spring Bull Sale in Kamloops, the Northern Highlights Angus Select Female Sale in Prince George and the Thanksgiving Holiday Select Angus Female and Fall Mature Cow Classic Sale in Armstrong.

Angus-influenced sales were held in Okanagan Falls, Kamloops, Williams Lake, Armstrong and Vanderhoof.

Gold Shows were held at the Nechako Valley Exhibition in Vanderhoof and the Interior Provincial Exhibition (IPE) in Armstrong. The BC Junior Angus Show was held at the Bulkley Valley Exhibition in Smithers. The Juniors also hosted an Angus Cook-Off fundraiser at the Bulkley Valley Exhibition.

#### Alberta Angus Rob Smith, President

2005 was a very good year for Alberta's Angus breeders. As with everyone else, we enjoyed stronger commercial market prices and the 'trickle down effect' certainly helped our purebred fall sale season. We all breathe a little easier when our bull sales don't have to meet as skeptical a buyer as the past two years have seen. Angus bulls continued to sell in huge numbers and for fine prices through the BSE downturn, but indications are that commercial Angus bull buyers are having a little more confidence in the industry on the whole and are paying a little more or buying an extra bull than they did in the falls of 2003 and 2004.

The Alberta Angus Association (AAA) started 2005 committed to improving our fundraising efforts, and by the end of the year we had exceeded our expectations. The raffle for a \$3500 travel voucher was satisfactory, and Director Darren Hipkin's idea to create an annual AAA calendar certainly generated more interest and more revenue than any single fundraising idea for us in a long time. We are forever on the fundraising 'bandwagon' and looking for new and innovative ideas, particularly those that capitalize on revenue from non-agriculture sources.

A real highlight of AAA's year was the creation and inaugural induction into the Alberta Angus Hall of Fame. As a Board we decided to spend some time focusing on those Angus breeders that have been AAA members for 25 years or more who continue to shape our industry and 'blaze a trail' for the rest of us. In short, we want to honour those who make us proud and who are a big part of the reason why many of us get into the breed in the first place.

Our very first "Angus Breed Builder" honoured is Frank Slezina of Coaldale and our first two "Contemporary Angus Breeder" Hall of Famers are Belvin Angus (Gavin, Mabel, Colton & Quinn Hamilton of Innisfail) and Towaw Cattle Co. (Dave and Gail Wildman, sons Jay, Brett and Kirk and their families of Sangudo). It was inspiring to present these three Alberta Angus fraternity members to the rest of Alberta as our 'best and brightest' for so many years and for making an indelible contribution to the development of Angus in our province. We look forward to more important and influential inductees this fall.

The AAA is proud to host the 2006 National Angus Shows in conjunction with Farm Fair International. We are working with the Canadian Red Angus Promotional Society to produce a first class event that will showcase Canada's Angus genetics from coast to coast. We invite everyone to come to Edmonton this November and celebrate Canada's Angus breeders and the breed in general.



Finally, the AAA is excited as organizational plans continue to develop for 2009 when our nation hosts the World Angus Forum. Please remember that the breeding decisions made this year may very well result in cattle to show the world at Spruce Meadows in July 2009, or maybe even the World Grand Champion Bull or Female!

See you in Saskatoon this June!

#### Saskatchewan Angus Roger Hardy, President

The Saskatchewan Angus Association had a very busy year in 2005. Spring bull sales were well attended and had strong averages from all reports.

The Angus Edge, our provincial publication, continues to grow and offers you great value to promote your membership programs in relation to your advertising dollars. Anyone interested in advertising opportunities or would like to receive a copy should contact the office.

The Saskatchewan Angus Gold Show and Junior Show were held in Weyburn in August with a very enthusiastic group of juniors attending the Junior Show. We want to thank the organizing committee who made it a great event. Three Saskatchewan Heritage Awards were presented to deserving breeders: Walter and Margaret Brown of Carlyle; George and Joyce Easton of Wawota; and Kuno and Dolly Freitag of Alameda.

Commercial sales attracted a lot of attention from our association in 2005. Committee members attended the 25th Anniversary Feeder Sale in Moose Jaw, which our association sponsored. Committee members also spent time organizing coffee & donuts along with promotional material for various Angus feeder sales across the province. The fall commercial shows and sales were also sponsored by the association.

Our fall show season began with strong shows in Lloydminster and Saskatoon culminating with the National Angus Show at Agribition in Regina. Agribition continues to draw Angus breeders from across Canada with over 700 entries in 2005. The Masterpiece Sale in Regina has become the premiere consignment sale in Canada with over 100 head of Red and Black Angus cattle averaging \$5100.00/head. The Pick Your Angus event was well attended and saw Roger Thomason pick a heifer from Bailey Angus, who in turn received \$10,000. The Commercial Producer of the Year presentation was moved to Agribition this fall and was presented to Kornfeld Ranch of Val Marie at Pick Your Angus.

Our 2006 annual meeting was held in Regina in conjunction with the Saskatchewan Livestock Association convention. New board directors were chosen at the meeting and they are all eager to promote our breed in Saskatchewan, Canada and around the world. Wilbar Farms was selected as Saskatchewan's Purebred Breeder for 2006 and we congratulate them.

We would like to send a big thank you to Teresa Sutter and Belinda Wagner for their hard work and dedication. We look forward to an exciting year with our new board of directors who are eager to host the Canadian Angus Association Annual General Meeting in Regina in June 2006. Hope to see you there.

#### Manitoba Angus Lois McRae, President

2005 started out exciting with strong demand for Angus Bulls. Our MAA members attended many sales and provided cups and centennial information. Radio ads were used in the spring and fall to promote the Angus Breed.

From July 21-24, many Canadian Angus Breeders traveled to Brandon to celebrate the 100th anniversary of the first meeting of the Canadian Angus Association that was held in Brandon in 1905. As a Manitoba breeder and President, I was very proud of the job that the Manitoba Centennial Committee did to host this extremely successful event which had over 400 people at the barbeque and banquet. It also hosted the largest Canadian Junior Show ever held. This was the first time in history that both events were held together and was a great accomplishment which I am sure will go down in history as one to remember. I read this tidbit the other day and feel it suits the situation: "The best teams have chemistry. They communicate with each other and they sacrifice personal glory for a common goal." This sums up the 2005 Centennial Committee. Everyone worked hard to achieve the best possible Angus event ever held. Special thanks to committee members: Blaine and Pauline Canning, Grant and Carol Wilson, Lyall Edgerton, Colin and Arlene Kirkpatrick, Hugh Margetts, Shannon Carvey, Jonothan Hodson, Krista Bouchard, Floyd and Joan Darling and Blair, Lois and Brett McRae along with the other volunteers who made the event so successful.

Fall season began with a number of feeder sales. The MAA made every effort to get an Angus Board member to attend and would like to thank Brian Good for all his help. The association also supplied coffee and a few door prizes.

Our Fall Angus Gold Show was held at Manitoba Livestock Expo in Brandon in early November. Angus influence was very evident in the whole show. The All Breeds Jackpot Heifer show was won by Stewart Cattle Co., Russell. The All Breeds Bull Show was won by Youngdale Angus, Carievale SK. We would like to thank the Manitoba and Saskatchewan breeders who support our show and with the new buildings in Brandon in 2006, we hope for an even bigger, better event.

In the fall of 2005, Krista Bouchard resigned as our newsletter editor due to other commitments. We would like to thank Krista for all her hard work in the past. It was a tough decision, but the board decided that it was time the newsletter was given a new name and a new look to help keep the Angus breed in the news. Our newsletter is now called the Angus Outlook and Grant Moffat is the new editor. It has a glossy look, better paper in the middle and an updated mailing list so it should be a real asset to promoting Angus cattle.

The MAA continues to support the 4-H program in Manitoba with the largest number of tokens to date given out to members showing Angus-influence cattle.

In the spring of 2006, the MAA hired Tim Clarke to go to Livestock Days in Manitoba to promote our breed. Tim does a great job of promoting Angus cattle and we appreciate his efforts.

The Manitoba Junior Angus did not have a show in 2005 as they concentrated on Showdown at the Centennial. A large group of Juniors exhibited and had a superb display of Manitoba livestock. Brett McRae was the recipient of the 2005 Manitoba Junior Angus Scholarship. The MAA is constantly working with the Juniors to keep the future of our breed excelling.

Our annual meeting was held in January along with four other breed associations, which worked extremely well to keep our costs down and for better attendance. We want to thank Doug Fee, Dyce Bolduc and Sharmayne Byrgesen for attending and giving an excellent presentation on how things work in the Angus office. This year we elected two new one-year term directors.

You cannot make a board or an association work without hard working directors and volunteers to help out at bull sales, shows and Angus functions. In Manitoba we are very lucky to have these dedicated individuals who help make our breed successful.

"REMEMBER, NOTHING GETS DONE WITHOUT ENTHUSIASM!"

Thank you to everyone who made 2005 a very rewarding year for the ANGUS BREED!!!!!

#### Ontario Angus Julie Smith, Secretary

Another year has passed and a lot of changes have happened in the cattle business. Stocker sales were extremely good in the fall, with prices giving producers something to smile about. Cattle have started to move back and forth across the border. As of the middle of December the Japanese market opened to beef 21 months of age and under and rumour has it that all cattle including breeding stock could be allowed by June 2006.

The Ontario Angus Association started 2005 with its annual meeting in Aliston at the Nottawasaga Inn and we would like to thank the Bluewater Club for being a great host. We also want to thank the Angus Glen Golf Club for the use of their boardroom and for supplying coffee for our director's meetings throughout the year.

We want to thank the BBQ team at the Ontario Beef Congress, Tom and Judy MacDonald and Ed and Martha Gardhouse who represented the association with a winning team in all categories as well as raising money for charity.

The 100th anniversary of the Canadian Angus Association was celebrated in July at the CAA Annual Meeting in Brandon, MB. Manitoba breeders did an excellent job as hosts and it was very well attended by Angus breeders from across Canada and the US. It was good to see many Ontario supporters there. Tom Burke from the Angus Hall of Fame was there promoting his new book, Angus Legends. He sold over 40 copies and gave all the proceeds to the Canadian Junior Angus Association. Showdown, held in conjunction with the annual meeting, was a good show with great junior events. Congratulations to the Ontario Juniors who ventured west.

The Breeder's Clinic was also held in July at Angus Glen Farm. It was very well attended with old and new breeders. The agenda was full of interesting topics presented by knowledgeable cattlepeople. Dr. Brian Hicks spoke on herd health, Ted Serienko spoke on the benefits of owning purebred cattle, Keri Hasson discussed herd promotion and advertising and Billy Elmhirst talked about clipping and prepping for shows and sales. We'd like to thank the CAA for sending Heather from the Calgary office who gave a presentation on registrations and services available to the Angus breeder. The day finished off with an Angus steak BBQ. Watch for information on this year's clinic and try to attend, you won't be disappointed!

August was the start of the fair season and Angus shows, which were well supported this summer and fall. The five zone shows started for points for the show bull and show female of the year. One change to the zone shows was the Western club show was moved to the North American Beef Congress (NABC). The preview show saw smaller entries than usual but the quality was top-rate. The Red and Black Angus had separate shows at the NABC. The Royal went back to its old format this year with the beef cattle in first followed by the dairy. Angus entries were down over previous years but it was very competitive. Agribition closed out the season in style. It hosted the 2005 National Shows for Red and Black Angus and had over 700 Angus to represent our breed.

The futurity was held in December in Orangeville with some positive changes this year – it shared the day with the Hereford breeders. The consensus was that this format worked very well and the Angus sale averaged over \$2000. Thank you to Paula Cornish and her committee for a job well done.

The Angus booth was busy throughout the year and we would like to thank everyone who volunteered to man it at the different functions.

#### Quebec Angus Trudy Beaton, Secretary

The Quebec Angus Association has yet another successful year behind it. The Angus breed continues to be a very popular one in this province, with both commercial and purebred animals in high demand.

The provincial and regional shows exhibited some excellent quality Angus cattle this year, with Angus taking top honours in many of the interbreed beef championships. Congratulations to all of the exhibitors who brought out such a strong showing of cattle. We'd also like to congratulate our junior director, Ryan Currie, who won Champion Showman and Reserve Champion Heifer at Showdown 2005.

Our Junior Angus show was once again held at Expo Bœuf, and was a success with twenty juniors participating in the showmanship classes. Numerous juniors are already planning to attend the show in Sussex, NB in June.

The Quebec Association once again hosted its fall female sale, with 80 lots entered. Our sale was done in conjunction with a charity auction hosted by Ranch Lougami for the Murdered or Missing Persons' Families' Association. Many items were donated by a variety of different companies and both sales were a success. We'd like to thank all those who attended, bid on and/or purchased items and animals.

With the popularity of the Angus breed on the rise, our association will be concentrating on the promotion of Angus tags this year, while working to implement it with our provincial identification system. Interest in the tags is already apparent and calls continue to come in to the office about the program. Our booth has travelled to various beef days and interest in the Angus tags is high on the list with the commercial producers. As Angus breeders, we must now meet the demand and continue working to produce top quality cattle, both in the purebred and the commercial herds.

The Association would like to thank all of those who help to make the organization possible.

#### Maritime Angus Betty-Lou Scott, Secretary

In Angus circles in the Maritimes, the livestock side of the picture was as dismal financially as it had been in 2004. However, on the Angus people side of things, we had much to be proud of. Catherine Colodey of Bannockburn Valley Farm in Clyde River, PEI was declared the first ever Canadian Junior Angus Ambassador. The Junior Angus Ambassador position was a new role created by the Canadian Angus Foundation to commemorate the 100th anniversary of the Canadian Angus Association. When the five finalists were invited to attend the centennial celebrations and AGM in Brandon, Manitoba, we were very proud that two out of the five were Maritimers —Julie Mutch and Catherine participating in the selection process for this new and prestigious position. Both girls represented us Maritimers well with Catherine coming out the overall winner.

Compared to this, other Maritime events were relatively ordinary. Our executive officers for 2005 were Gary Hudson of N.B. as President, Ronnie Ford of PEI as Vice President and Betty Lou Scott of N.S. as Secretary-Treasurer, maintaining our Maritime tradition of spreading the duties of our association equally among our Maritime components!

The NB Association and Leslie and Linda Cail of Cailsmere Farm in Cail's Mills, NB hosted our annual Maritime Junior Show and Field Day. Canadian President Dyce Bolduc judged a strong field of yearling heifers and placed Stephen Mutch of PEI first (winning the perpetual Dick Turner Trophy) and Kyle Younker also of PEI in reserve spot (winning the EBI award for Reserve Champion Heifer.) All participants, livestock and humans, endured one of the hottest days of the summer as they showed outdoors in 30+ C temperatures. The Maritime Junior Heifer Show and Field Day weather, as is typical of Maritime weather, ran the gamut of torrential rain, hail and scorching heat. We are hoping that June 11th, 2006 will be a nice, fine, pleasant spring day!

In July, 15 Maritimers made the journey to Brandon to participate in the activities so capably organized by the Manitoba Association. We would like to thank all the members of the Manitoba hosting committee for a thoroughly enjoyable event. Belinda Wagner and her Junior Association pulled off an equally amazing feat by having Showdown in conjunction with the centennial celebrations and the whole weekend's activities were enjoyed by everyone from the East.

In 2006 we are hoping to see many of the same people in Sussex, NB as the Canadian Junior Show comes to the East for the first time. A warm Maritime welcome to all Angus breeders who can make this trip to Sussex in July.

In the show circuit we had strong Angus Shows in each of the three provinces. Our Gold Shows in Charlottetown, PEI and Halifax, NS were well attended. The Canadian Junior Ambassador participated in the officiating at both shows, spoke to all beef exhibitors in Halifax and was hostess for the Angus social provided to all exhibitors on Angus Show day. From her Halifax duties, Catherine began a very busy fall attending the Royal Winter Fair in Toronto, Farm Fair and Agribition in Saskatchewan.

At our annual meeting in early December our new executive, including Ronnie Ford as President and Cathy Lavers of NS as Vice President, began their year of duties. Our Junior Association met and worked on their plans for Showdown, an activity that will continue on into the spring and summer of 2006.

As we look forward to the 2006 year, we are hoping that the recovery in cattle prices which seem to exist west of the NB/Quebec border will spread east so that the stalwarts of our Maritime Angus industry, who have hung in there for the past three years, can again command the value for their livestock that they deserve.

## canadian red angus promotion society Lynnette Hochstein, Secretary

Red Angus cattle continue to maintain their edge and steadily progress to the forefront of the Canadian cattle industry in many areas such as purebred sales, commercial calf prices, and increased consumer demand in beef consumption. This positive momentum is a tribute to the Red Angus cow and to the enthusiasm, dedication and resilience of its breeders. A particular highlight has been the steady increase in the numbers of Red calves being registered, with registrations topping 48 per cent in 2005.

The board of directors has worked diligently to keep the Society progressive, solvent and committed to its purpose. Committee Chairs and their members are to be congratulated for the time, energy and commitment devoted to their specific duties and responsibilities.

A reduced budget for advertising resulted in a more focused approach across the country for ad placement and types of ads run. The primary publication used is Cattlemen due to its national coverage and frequency. The primary focus of the advertising plan is to build on the key strengths of Red Angus cattle and to impress upon commercial cattleman that there is more to Red Angus. The focus for 2006 will continue to be the commercial marketplace and more emphasis will be placed on growth markets for purebred breeders.

The proposed mission statement for the Society is: "The Canadian Red Angus Promotion Society is committed to the growth, development and promotion of Red Angus through the purebred and commercial cattle industries in Canada". While every Red Angus breeder is a promotion for the breed, the focus of the promotions committee is to support those breeders who take the time to go out on the road and show cattle. This all starts with the 4-H youth who choose to show a Red Angus (or influenced) animal as their project. We support these young people with a small token for breed recognition. The Society also awards a \$1000 bursary to two deserving members. Essays are submitted to the society and your board of directors makes the selections. Congratulations to Justin Forand of Hinchinbrooke QC, and to Brynn Jones of Prince Albert SK on being named this year's recipients.

The next point of focus is on the commercial cattleman who takes his pen of bred heifers or heifer calves to the local commercial cattle shows. The Society makes a cash award of \$200 to the highest placing pen in each division. In the past year this amounted to around \$7000 in promotion money well spent. The recipients of these cash awards are always thankful for the help in deferring the cost of showing cattle. An addition to the sponsorship program is the Highest Placing Red Angus Carcass award, which is in the early stages of development.

The Society also awards the Commercial Breeder of the Year award to a deserving breeder. This year we were pleased to present the award to Chris & Janet Veltman & family from Gunn, AB.

On the purebred side, the Society continues to sponsor shows like Agribition and FarmFair as well as smaller local shows, with funding for this type of promotion around \$4300 last year. While this is less than the commercial promotion, the Society has determined that it needs to focus on the commercial cattleman who buys your bulls every year.

Our Purebred Breeder of the Year award was given to Stewart Cattle Co., honouring the late Don Stewart and his son Sebastien & his family.

The Red Angus Summer Tour was held at the end of August in Ontario for the first time. We would like to thank Andy Lindsay, Marcel LaLonde and their supporters, who spent many hours planning, organizing, and assisting with the mechanics of this successful event.

#### Canadian Angus Gold Show Program



2005 Show Bull of the Year RED FINE LINE MULBERRY 26P Nick & Lorraine VanGaalen, Brylor Ranch, Gary & Glenda Mosher



2005 Show Female of the Year HF ECHO 187N Hamilton Farms

# canadian junior angus association Heather Hargrave, President



The Canadian Junior Angus Association (CJAA) has been busy this past year. It organized a very successful Showdown 2005 and continued with its Summer Jobs and Scholarship programs and the exchange program with the Junior Red Angus Association of America. It also introduced an exchange program with the National Junior Angus Association, created the Guiding Outstanding Angus Leaders (GOAL) conference and selected the first Robert C. McHaffie Ambassador.

The CJAA awarded two \$1000 scholarships: one to Catherine Colodey of PEI and one to Heather Hargrave of Ontario. The CJAA scholarship heifer for 2005 was donated by Crescent Creek Angus of Goodeve, SK. It was auctioned at the Masterpiece Sale at Agribition and won by Swan Creek Angus from Elora, ON. Thank you to all those who purchased tickets and supported this great program which allows the CJAA help its members attend post secondary education. The scholarship program for 2006 has been expanded to three \$1000 scholarships due to the increased number of applicants over the last number of years.

The CJAA sent three members to the Junior Red Angus Association of America's Red Round Up last June. This is a beneficial program for both associations and will continue to be offered in 2006. Red Round Up will be talking place in Minnesota this year from June 27 to July 1.

The CJAA was also fortunate enough to send two representatives to the National Junior Angus Association's LEAD conference last August. It will be continuing this program again this year as the representatives found the conference very educational. The 2006 LEAD conference is taking place in Oklahoma City from August 3 to 6, 2006. The CJAA based its GOAL conference on the LEAD conference.

The first CJAA GOAL conference was held in February in Calgary, AB and included education sessions with industry leaders. The feature of the conference was a leadership session with Scott Vernon, a professor at California Polytechnic State University. The CJAA wishes to thank the Canadian Angus Association for its support in helping to bring Mr. Vernon to the first GOAL conference. The CJAA board has already started to plan the second GOAL conference which will take place in February 2007. More details will follow in the coming months.

2005 also marked the first Robert C. McHaffie Ambassador Award. Five outstanding candidates travelled to Brandon, MB to be interviewed, write a quiz and present a speech at the President's Reception. Catherine Colodey of PEI was chosen as the Ambassador and has represented the CJAA, the Angus Foundation and the Canadian

Angus Association at various events across Canada, including the Royal Winter Fair in Toronto, Farm Fair in Edmonton and the Canadian Western Agribition in Regina. We wish to thank Catherine for doing an outstanding job as our Ambassador, and wish her the best of luck in her future endeavours. The 2006 Ambassador will be selected at this year's CAA annual general meeting in Regina.

Showdown 2005, which was held in Brandon, MB in conjunction with the Centennial Celebrations, was the largest show to date. The CJAA would like to thank the volunteers and sponsors for their continued support of the show. Showdown 2006 is being hosted by the Maritime Junior Angus Association in Sussex, NB from July 20 to 22, 2006. Please contact your CJAA Director or our office for more information.

Finally, we would like to thank our retiring directors, Michele Sambrook from SK and Colton Hamilton from AB for their hard work and dedication to the CJAA board. We wish them all the best in their future endeavours. We are welcoming Diana Sambrook from SK and Mathew Bolduc from AB to our board this July. We hope to see lots of juniors and Angus breeders this coming summer on the east coast for Showdown 2006.

# canadian angus foundation Elizabeth Peto, Chairman

The Canadian Angus Foundation undertook several projects in the past year. In an effort to enhance its public profile and that of its youth, a national competition for a Junior Ambassador was launched. Finalists came from all regions of Canada. Diana Sambrook of Milestone, SK; Karla Williams of Oak Lake, MB; Julie Mutch of Vernon Bridge, PEI; Colton Hamilton of Innisfail, AB and Catherine Colodey of Cornwall, PEI entered a strenuous competition for the honour. Catherine Colodey was chosen as the first recipient of the Robert C. McHaffie award. We would like to thank Catherine for representing us so well throughout the year. The Foundation would like to acknowledge the support of Walter and Associates (the CUP lab) and SabirNet Consulting for their support of the program.

The Donation Heifer program continues and this year George and Kelly Leblanc of Aspen Hill Angus in Woking, AB donated a heifer to Dustin Coleman of Innisfail, AB; John and Donna Donaldson of JD Farms in Brill, QC donated a heifer to Ashley Handspiker of Westville, NS and Norm James of Jamesview Angus of Perth, ON donated a heifer to Tyler Fulton of Pakenham, ON, an essayist from 2004.



Catherine Colodey, Junior Ambassador

To celebrate our centennial and to support our projects, a bronze entitled "The Centennial Family" was commissioned from Gina McDougall-Cohoe of Cremona, AB. The first edition was sold to the Calgary Stampede as a gift to Queen Elizabeth II when she visited Alberta on Alberta's centennial. Another was gifted to the City of Brandon in recognition of the founding meeting of the Canadian Angus Association in 1905. One bronze was auctioned and purchased by Bill and Sylvia Jackson at the last annual meeting. Additional copies of this limited edition bronze remain available for sale in support of the Foundation's projects.

Wendy Risdale of Tofield, AB was commissioned to do two paintings. The handsome original paintings hang in the Canadian Angus office. Canvas prints were sold at the 2005 annual meeting, at Agribition and at Red RoundUp. A pair was sold on an Internet auction and the last will be auctioned at the 2006 annual meeting in Regina. Black Angus "Looking to the Future" and Red Angus "Master of the Herd" limited edition prints are still available for purchase.

With funding a major focus, the Foundation is offering quality items as fund-raising projects and welcomes all suggestions. Glassware with the centennial logo is available. We also would like to thank Tom Burke for his donation of the proceeds of his book "Angus Legends" at the annual meeting.

With the successful launch of the Junior Ambassador program and the continued breeder support of the Donation Heifer program, several young people have been afforded a great chance to have a head start in the industry. In an effort to recognize all this support, we are launching a sponsors' breakfast.

One of the Foundation's "must-do" mandates is to care for the archives. We need a catalogued system and it would be nice to collect biographies of herds across Canada. It would be good to have packets that could be easily used in the office display cabinets. With the World Angus Forum coming in 2009, it would be an asset to have a professional-looking display available.

Communication remains our weak point but I am sure it will be strengthened. There are keen members in all parts of the country and new members are always welcome. Contact Maureen in the CAA office or myself for information.

We would particularly like to thank Maureen Armitage and Doug Fee for keeping the books straight. Thank you to everyone on the Canadian Angus Foundation board.



# financial statements of canadian angus foundation inc. Year ended December 31, 2005

### auditors' report



To the Directors of the Canadian Angus Foundation Inc.

We have audited the statement of financial position of the Canadian Angus Foundation Inc. as at December 31, 2005 and the statements of operations and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many charitable organizations, the Foundation derives revenue from donations and contributions the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the accounts of the Foundation and we were not able to determine whether any adjustments might be necessary to donations and contributions revenue, excess of revenue over expenses and net assets.

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of donations and contributions revenue, as referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2005 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants

Calgary, Canada February 10, 2006

### canadian angus foundation inc.

Statement of Financial Position

December 31, 2005, with comparative figures for 2004

|   | 2005              | 2004            |
|---|-------------------|-----------------|
| Assets  |                   |                 |
| Current assets:   |                   |                 |
| Cash  | \$26,249          | \$8,773         |
| Term deposit  | 10,175            | 10,000          |
| Contribution receivable   | - 1               | 2,000           |
| Inventory   | 30,245            |                 |
|   | \$66,669          | \$20,773        |
| Current liabilities: Accrued liabilities Deferred contributions (note 3)  | \$19,712<br>4,250 | \$ –<br>6,250   |
| Water service of the | 23,962            | 6,250           |
| Net assets  | 42,707            | 6,250<br>14,523 |

See accompanying notes to financial statements.

On behalf of the Board:

Director

Director

### canadian angus foundation inc.

Statement of Operations and Changes in Net Assets

Year ended December 31, 2005, with comparative figures for 2004

|                                      | 2005     | 2004     |
|--------------------------------------|----------|----------|
| Revenue:                             |          |          |
| Donations and contributions (note 5) | \$19,070 | \$7,265  |
| Fund-raising                         | 20,437   | 160      |
| Sales revenue                        | 20,172   |          |
| Interest                             | 175      | 107      |
|                                      | 59,854   | 7,532    |
| Expenses:                            |          |          |
| Cost of sales                        | 19,202   |          |
| Heifer Program (note 3)              | 8,000    | 4,000    |
| Ambassador program expenses          | 4,335    |          |
| Directors meeting expenses           | 83       | 84       |
| Bank charges                         | 50       | 35       |
| Scholarship support (note 4)         | -        | 3,265    |
|                                      | 31,670   | 7,384    |
| Excess of revenue over expenses      | 28,184   | 148      |
| Net assets, beginning of year        | 14,523   | 14,375   |
| Net assets, end of year              | \$42,707 | \$14,523 |

See accompanying notes to financial statements.

### canadian angus foundation inc.

Statement of Cash Flows

Year ended December 31, 2005, with comparative figures for 2004

|                                       | 2005                  | 2004    |
|---------------------------------------|-----------------------|---------|
| Cash provided by (used in):           |                       |         |
| Operations:                           |                       |         |
| Excess of revenues over expenses      | \$28,184              | \$148   |
| Changes in non-cash operating working | and the second second |         |
| capital accounts:                     |                       |         |
| Contribution receivable               | 2,000                 | (2,000) |
| Accrued liabilities                   | 19,712                | 1 -     |
| Inventory                             | (30,245)              | -       |
| Deferred contributions                | (2,000)               | 2,000   |
|                                       | 17,651                | 148     |
| Investing:                            |                       |         |
| (Increase) decrease in term deposit   | (175)                 | 541     |
| Increase in cash                      | 17,476                | 689     |
| Cash, beginning of year               | 8,773                 | 8,084   |
| Cash, end of year                     | \$26,249              | \$8,773 |

See accompanying notes to financial statements.

### canadian angus foundation inc.

#### Notes to Financial Statements

Year ended December 31, 2005

#### 1. General:

The Foundation is incorporated, as a corporation without share capital, under the Canada Corporations Act. It operates to receive donations for purposes of funding scholarships and the preservation of the archives of the Canadian Aberdeen Angus Association (the "Association"). The Foundation is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met. The Foundation is controlled by the Association by virtue of the Association's ability to appoint a majority of the voting members of the Board of Directors.

#### 2. Significant accounting policies:

#### (a) Deferred contributions:

Externally-restricted contributions are only recognized as revenue when the funds are spent on the program to which they are restricted.

#### (b) Administrative support services:

The Foundation relies on the Association for administrative support services for which no charges are made and no amounts are recognized in these financial statements.

#### (c) Inventory:

Inventories of glasses and prints are stated at the lower of cost, determined on a first-in, first-out basis and net realizable value. Inventories of bronzes are stated at the lower of cost, on a specific item basis, and net realizable value.

#### 3. Deferred contributions:

#### (a) Heifer Program:

The Heifer Program was established in 1999. The main objective of this program is to encourage young and enthusiastic candidates to start their own herds of Angus cattle. The Foundation purchases heifers for donation to junior candidates using contributions received explicitly for this purpose.

#### Canadian Junior Angus Association Scholarship Fund:

The Canadian Junior Angus Association Scholarship Fund was established by the Foundation in co-operation with the Canadian Junior Angus Association to provide scholarships to junior candidates. The Foundation grants scholarships using contributions received explicitly for this purpose.

Deferred contributions are summarized as follows:

|   | 2005    | 2004    |
|---|---------|---------|
| Heifer Program:   | ¢0.000  | ¢ _     |
| Balance, beginning of year  | \$2,000 | X       |
| Contributions received  | 6,000   | 6,000   |
| Donations made  | (8,000) | (4,000) |
| Balance, end of year  |         |         |
| Canadian Junior Angus Association Scholarship Fund:<br>Balance, beginning of year | 4,250   | 4,250   |
| Scholarships granted  | -       | -       |
| Balance, end of year  | 4,250   | 4,250   |
|   |         | \$6,250 |

#### 4. Scholarship support:

Scholarship support is summarized as follows:

|  | 2005 | 2004    |
|--|------|---------|
| Ottawa Valley Angus Mary Hudson Memorial<br>Scholarship Fund | \$ - | \$3,265 |

#### 5. Related party transactions:

During the year, \$5,616 in inventory was received from the Association and recorded as donation revenue.

# 2006 provincial honorary presidents

#### Norman Wade, Coldstream, BC

The British Columbia Angus Association is delighted to nominate Norman Wade as honorary president for 2006. Norman is truly "Mr. Angus" as far as BC Angus breeders are concerned. He has served as president of both the Canadian (1972) and BC (1987-88) Angus Associations. He was the Canadian fieldman in 1973 and then cut back his workload to serve as the BC fieldman. There is not an area of this large province he has not covered. Norman is known and respected by commercial and purebred breeders across Canada and as a result he has been asked to judge cattle since 1962. He has always been keenly interested in performance cattle and developed what is known as the "Norm Wade formula" to ensure a good weight per day of age for sale bulls.

Norm registered his first cattle in 1959 under the Kalamal name, His keen eye led him to raise Southhaven Lancelot 2, and a son of Kalamal Lancelot 37 was sold and went on to become Grand Champion at the Royal and Reserve Champion at the Chicago International Fairs.

Norman and his wife Lorraine lived at Aspen Grove and ranched there while he logged and developed other business interests. Eventually they sold this ranch to Douglas Lake Cattle Company and moved to the Vernon area where they raised the Kalamal Angus for a number of years. They currently live on some of the same property.

Although "retired" hardly fits Norman, he restricts his activities to driving to every sale he can and visiting countless breeders in BC. He can always be counted on to make contact with a new breeder. He is famous for his halters which he makes and teaches young people to make. Last year he made over 150 halters for our young people.

Thank you Norman for your years of devoted service.

#### Mark Merrill, Hillspring, AB

Mark Merrill enjoys working with Angus cattle, has gained many friends and associates along the way and is honoured to be nominated honorary president of the Alberta Angus Association. In his opinion, Angus is the best breed of cattle!

Mark began in the cattle business with commercial cattle, mainly Hereford. He and his wife Rachael bought their ranch along the Belly River in 1961. He bought 10 registered Angus heifers from his brother Jay around 1965 and a year later 10 more from his father. That was the start of Bar Double M Angus. In 2005 they calved over 300 cows.

At the beginning, his bulls were too small and hard to sell so they bought a big bull for his time, "Linkmere Black King 13Y" out of the Calgary Bull sale in 1969. He worked well, producing two Calgary Champions and some Lethbridge Champions. They usually marketed their cattle through consignment sales and didn't do much showing except at these sales and local fairs.

As things progressed they began exporting bulls to Montana and Guatemala. One Montana rancher purchased their bulls for 28 years until he retired, taking 50 bulls one year. Another rancher purchased bulls from 1979 to 2003, usually taking from 20 to 50 head. They promoted their bulls through test stations in Montana and in Alberta.

Many people helped them along the way. Gary Green helped them sell heifers to Texas and Iowa. Slezinas, Harts and Hochsteins helped them see the advantage of bigger and better Angus cattle. Dick Turner helped with the Angus News.

Mark says he's seen a lot of changes in the breed from one extreme to the other. It started small and then got extremely big and is now a little more moderate.

Mark is thankful for this honour and wishes Angus a happy and successful year. He says Angus has been good and always put food on the table. They have always been able to pay their bills and raise their family who are also in the Angus business and doing a pretty fair job of it!

#### Mel Sisson, Ridgedale, SK

Mel Sisson started in the Angus business in 1951 after selling his first steer in 4-H. From his first purchase of a two-year-old bred heifer from John R. Kingsley of Armley, his herd has grown to its current size of 100 cows.

Mel was elected to the Saskatchewan Angus Association's board of directors in 1972 and sat on this board until June 1993, either as a Saskatchewan director, or as a Canadian Angus director to the board. He served as Saskatchewan Angus President in 1978-79, and Canadian Angus President in 1991-92.

Over the years, Mel has contributed a lot to the industry. While he was a Saskatchewan Angus director, he chaired the Show and Sale Committee for a number of years. He also served on the Saskatchewan Cattle Breeder's Association board, was president for three years and sat as the Cattle Breeder's representative to the Saskatchewan Livestock Association board of directors.

After serving as the Angus representative on the Canadian Western Agribition (CWA) Beef Committee for many years, Mel was elected as a director in 1993. He sat on this board for six years, chairing the Beef Committee for three years and the International Business Centre as an executive for the last three years of his term.

Mel served on the Regina Bull Sale Committee for 18 years and was Chairman in 1988-89.

In addition, Mel assisted the local Trails End 4-H Beef Club as a resource person for many years, helping members with clipping, grooming, showing and more, and sat on the District 26 4-H Council for a number of years. He also served on the board of Stewarts of the local church board for 10 years.

#### Tilden W. Nylin, Virden, MB

When Tilden Nylin bought ten cows from Wes Lelond of Arrow River in 1963, he had no intention of becoming a purebred breeder. However these cows proved to be a good, solid group and Tilden and his wife Betty decided they would transfer the registration papers. These ten cows produced ten calves and were the beginning of the Diamond T purebred herd.

The decision to become involved with the Canadian Aberdeen Angus Association was a source of great excitement and anticipation for both Tilden and Betty.

The opportunity to purchase a herd from John Clarke of South Central Developments presented itself in the fall of 1965. Included in this herd was Blackbird Progress Don Mills II from Ontario. This cow was in calf to Angus Glen Pathfinder and on January 4, 1966 produced the bull calf, Diamond T Pathfinder. This young bull possessed some great qualities. Tilden showed him at the Red River Exhibition in 1967 where he won his class. He also placed second in Brandon and took many ribbons and trophies at the summer fairs throughout the province. With Niessen's Eileenmere 96 and the pathfinder bull, Tilden's herd began to take on some great potential, producing females with size and correctness and bulls that possessed qualities needed for a productive herd as well as showing qualities. Tilden's daughter, Janice was very successful in the show ring in 4-H and in purebred shows with steers and heifers.

Unfortunately, in 1969 due to an accident in which Tilden lost his eyesight, it was necessary to disperse his herd. On November 4, 1969 sixty lots made up of 35 cows with 29 calves at foot, 6 bred heifers, 13 open heifers and 6 bulls were sold to the highest bidders. Although it was a sad day for the Nylin family many others benefited from Tilden's efforts in breeding good quality Angus cattle. Patricia of Black Eagle was purchased by Murray Arnold and later showed with her heifer calf at Agribition in Regina where they received Reserve Champion honours. In addition to showcase cattle, many went to improve and enhance the herds of many Angus breeders.

It is with a sense of pride that Tilden remembers his contributions to the Aberdeen Angus breed. Tilden would like to thank all who had a part in nominating him for this great honour.

#### Lou Linn, Stayner, ON

Lou Linn started his Angus business with six Black Angus cows and now has a herd of 26 cows. His Black Angus are all purebred and all registered with the Canadian Angus Association. He also belongs to the Ontario Angus Association.

Lou takes pride in showing his cattle at the county fairs around Stayner and South Central Ontario. He shows at the following fairs yearly: Schomberg, Barrie, Collingwood, Elmvale, Brampton, Orangeville and the Royal Winter Fair in Toronto. He loves to chat with anyone and will answer any questions people have. He will always lend a hand if someone needs help.

Lou's cattle have been sold to buyers as far away as Columbia, South America, the United States and Alberta as well as in Ontario.

Everyone knows that when they come to the farm they can walk into the pens or in the summer they can walk out in the field and the cows will come looking to be petted. They aren't aggressive and won't chase them away! Some people say he babies his cattle too much, but when people buy his heifers or bulls they cannot believe how quiet and easy to handle they are. Lou sells a lot of his cattle by word-of-mouth from people who have bought from him and he even has them coming back to buy more!

#### Glen Ford, Winsloe, PEI

Glen Ford was born in 1947 and raised on a farm in South Winsloe, PEI. He is the younger of two sons of the late Emerson and Lois Ford. His parents were involved in the horse racing industry and travelled the Maritimes with horses.

Glen worked at Atlantic Wholesalers Ltd. in Charlottetown from the age of seventeen until he retired from that industry in 1994. He was farming part-time and working off the farm full-time when he decided to work more at home on the farm.

In October 1966 Glen married Jean Newson and they soon added a son (Ronnie) and daughter (Karen) to their family. They rented a farm for a few years before purchasing a 50-acre farm in Oyster Bed Bridge in 1973. They also rent seventy acres for hay and grain.

Glen and Jean were raising cattle for finishing before they purchased their first two purebred Angus females in 1982 at the Maritime Angus Field Day from Temple Stewart and Boerge Nielsen.

It was at this time that their farm name, Wheatley River Farm, was developed.

The PEI Angus Association purchased a steer from Glen at the PEI Easter Beef Steer Show in March to barbeque at the annual Maritime Field Day. This summer event was held at Earnscliffe Angus owned by Frank & Iva Mutch, Vernon, PEI.

Wheatley River Farm has up to twenty-five purebred and crossbred females. To achieve variety in genetics for selling bulls and heifers, Glen breeds a number of his females to Al sires instead of using one bull on all the females. He is a shareholder and member of the Atlantic Beef Products Inc. in Borden and finishes all his cattle. He also buys some feeder cattle locally to finish.

Glen has shown at the PEI Easter Beef Steer show since the late 1970's and is still involved with this steer show. He and his family didn't get involved in showing purebred cattle until Kyle Younker, Glen's grandson, got involved in the 4-H program. Kyle began 4-H in 1998 and always liked and wanted to show Angus cattle. They starting showing at the 1999 Maritime Angus Field Day and always look forward to showing their Angus cattle. They have shown at the Maritime Fall Fair, the PEI Provincial Exhibition and twice at the National Beef Heifer Show in Toronto. They are proud of the type of cattle they are raising.

PEI is honoured to nominate Glen Ford as its Honorary President for 2006 and thanks Glen for the support and interest he has in the Angus industry.

# long term recognition

In 1998, the Canadian Aberdeen Angus Association instituted a long-term recognition award to recognize those individuals and families who have demonstrated a long-time commitment to the Angus breed in Canada by maintaining a continuous membership in our association for at least 50 years. Eighty-nine Angus families have been honoured to date.

In 2006 we are pleased to recognize the following dedicated Angus breeders:

#### Saskatchewan:

McLean Family George Nachtegaele

John C. Willmott

Wiwa Creek Angus - The Gross Family

#### Ontario:

W. Arthur Powell & Family
Angus Hills - John & Sinclair Robertson

Manitoba:

Kinared Angus

### 2006 gold show dates & locations

July 15 Carman Summer Fair, Carman, MB

July 30-31 SK Angus Summer Gold & Junior Show, Saskatoon, SK

August 11 Olds Fair & Rodeo, Olds, AB

August 17-19 Old Home Week Provincial Show, Charlottetown, PEL

August 25 Bulkley Valley Exhibition, Smithers, BC

August 30-September 3 Interior Provincial Exhibition, Armstrong, BC

September 17 Preview Show, Brampton, ON

September 23 New Brunswick Beef Expo, Sussex, NB November 3-5 Manitoba Livestock Expo, Brandon, MB

November 5 Royal Winter Fair, Toronto, ON

November 9 Edmonton Farm Fair & National Gold Show, Edmonton, AB
November 22-23 Canadian Western Agribition Angus Show, Regina, SK

CAA Annual 2005|25

# tribute to outgoing president dyce bolduc by Dyce's wife Adrianna

challenging as well as thrilling.

Showing cattle and being involved with raising cattle has always been a part of Dyce's life. His parents raised and showed Shorthorns and steers before Dyce knew what it was all about. When Dyce was

leader, assisting leader or resource person. His interest in promoting

With Dyce serving as President, this year has been interesting for our for the Association. Dyce would get a phone call from an Angus breeder or director just as we were about to go to a hockey game or skating practice and everything would stop until he finished talking on

Dyce is very excited about some of the changes that have taken place, knowing they will help promote the breed. Even when he is no longer



Canadian Angus Association 142, 6715 - 8 St NE, Calgary, AB T2E 7H7 Phone (403)571-3580 Fax (403)571-3599 Toll-Free 1-888-571-3580 E-Mail cdnangus@cdnangus.ca Website www.cdnangus.ca

### personnel

#### **Canadian Directors**

British Columbia Howard Peto - Term expires 2006

Alberta

Dyce Bolduc - Term expires 2007 George Buttimer - Term expires 2008 John Lee - Term expires 2008 Don Conway - First term expires 2007 Kirk Wildman - First term expires 2008

Saskatchewan

Larry Toner - Term expires 2006 Barry Young - Term expires 2008 Laird Senft - First term expires 2008 Bob Switzer - First term expires 2008

Manitoba

Blaine Canning - Term expires 2008

Ontario

John Duivenvoorden - Term expires 2007

Quebec

Pierre Laberge - First term expires 2006

Maritimes

Harry (Buddy) Loane - Term expires 2008

#### Association Staff

Doug Fee - CEO

Maureen Armitage - Office Manager/ Chief Financial Officer

Alan Deacon - Breed Development

Elizabeth (Libby) Laycraft - Breed Development

Brian Good - Commercial Liaison,

Sharmayne Byrgesen - Chief Registrar

Heather Rabin - Assistant Registrar

Jennifer May - Assistant Registrar

Megan Cooper - Assistant Registrar

Theresa Keddy - Member Communications

Linda Anne Seville -Secretary/Receptionist

#### Provincial Representatives

| Region              | President        | Secretary          |
|---------------------|------------------|--------------------|
| BC                  | LeRoy Vossler    | Jill Savage        |
| AB                  | Rob Smith        | Val Buttimer       |
| SK                  | Roger Hardy      | Belinda Wagner     |
| MB                  | Lois McRae       | Arlene Kirkpatrick |
| ON                  | Tom McDonald     | Julie Smith        |
| QC                  | Stan Christensen | Trudy Beaton       |
| MAR                 | Ronnie Ford      | Betty Lou Scott    |
| CDN Red Angus       |                  |                    |
| Promotional Society | Rob Fischer      | Lynnette Hochstein |