

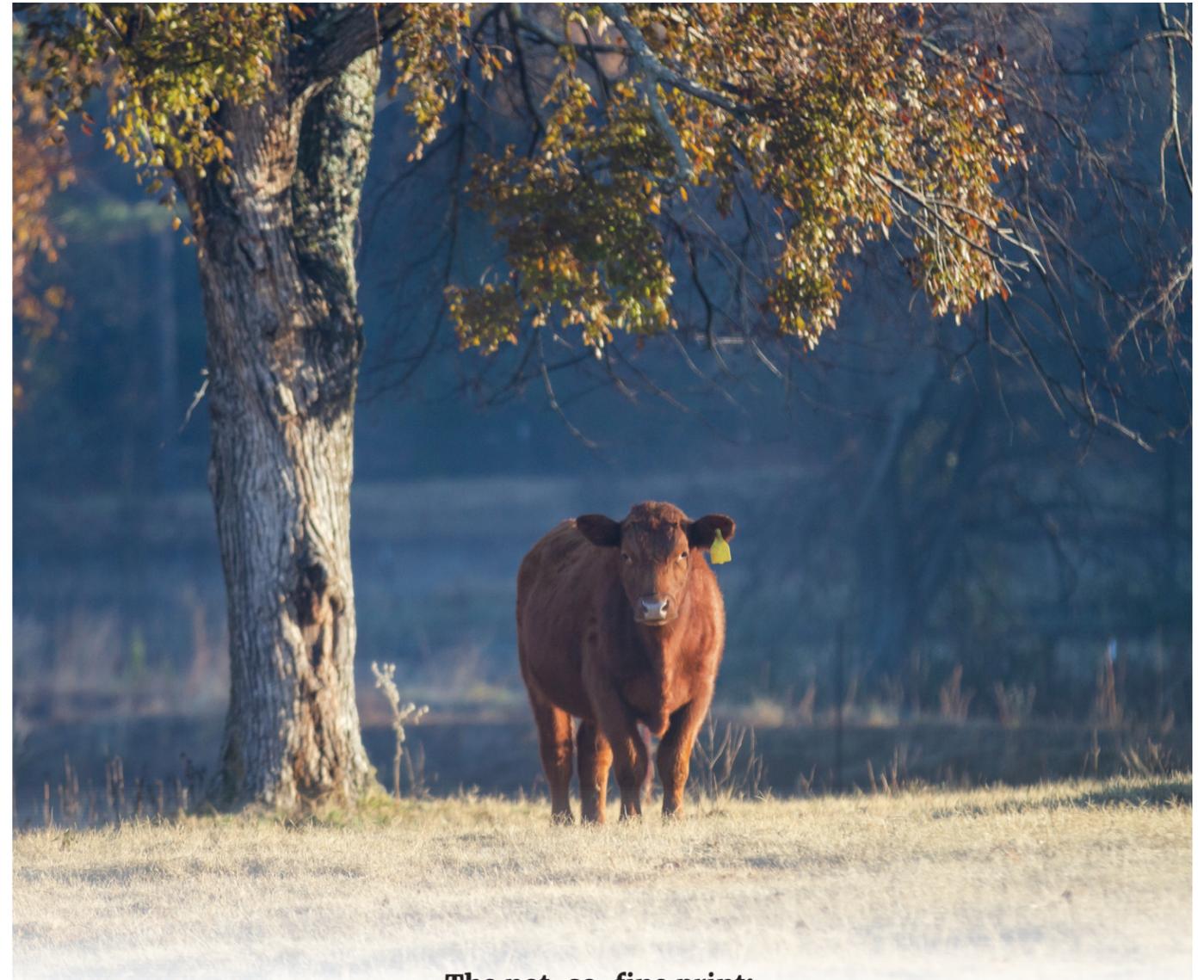
Angus Cow Enrollment

Can Save You Money and Improve your Herd Management

Consider if it's Right for You

Anyone who raises cattle knows that there is no one-size-fits all approach to any aspect of the business. That's why industry organizations and breed associations offer a variety of tools to help producers achieve their goals. The Canadian Angus Association has worked hard to offer a full suite of member tools. Members choose which tools to try, and most come without obligation.

There is, however, one tool that requires a one-year commitment. The Angus Cow Enrollment (ACE) program, often described as the Canadian Angus Association's voluntary whole herd enrollment program, requires enrollment by those who wish to use it. Once enrolled, members remain on the program for one full year and can then decide whether or not to continue. While we leave it up to members to decide if ACE is the right choice for their operations, as the deadline to apply for 2025 draws near, we want to provide some guidance to help members decide if the program is the right choice.



If this sounds like you, consider enrolling in ACE:	If this sounds like you, ACE is probably not the right program for you:
If you are a procrastinator or struggle to submit registrations before your calves reach seven months of age and you consistently pay higher registration fees, ACE will save you money. The registration fee for calves registered before seven months of age is \$25. From 7 to 12 months of age, the fee increases to \$83.33 and over 12 months the fee is \$100. So, if you consistently register older calves, not only will the registration fee be cheaper for you, you will also gain access to included services at no additional cost. You will also have two calendar years to use the services so you won't have to rush to use them.	If you are deadline-driven and always submit your calf registrations well before they reach seven months of age to take advantage of the lowest registration fee, you will not save money on registrations alone.
If you like to use most, if not all, of the member services that CAA offers, ACE may save you money. If you parent verify most or all of your calves, plan to request numerous Angus HD tests, and heavily rely on AI and ET in your herd, the costs associated with each of these services will exceed \$65 per cow and ACE enrollment will save you money.	If you are selective in the member services you access and rely heavily on natural service, ACE may cost you more than what you would spend on a per animal basis.
If your budget is unpredictable and you sometimes struggle to manage your payments for Canadian Angus Association services, a single annual payment or three set payments throughout the year will be preferable for your business management.	If you prefer to spread your spending throughout the year as you use services instead of paying a single lump sum or three large payments throughout the year, ACE is not right for you.

The not-so-fine print:

To enroll in the ACE program in 2025, your completed female exposure and disposal worksheets must be received at the Canadian Angus Association office by December 1 along with your completed ACE enrollment form. Enrollment fees are assessed based on the number of active cows in your inventory and the female exposure and disposal worksheets provide the opportunity to ensure that all females that are not active in your purebred herd are disposed of and not counted in your inventory.

Animals classified as open, recipient or donor will not be charged the \$65 ACE fee for that calendar year. If the cow remains in inventory and later has a calf, the \$65 ACE fee will be assessed. No reinstatement fee will be assessed.

Services must be used within two calendar years. For cows enrolled in 2025, members have until December 31, 2026 to utilize the available services for each cow in their inventory. These services include one credit toward parent verification testing, RFID tags and TSUs for each cow enrolled in ACE. For example, if you enroll 50

cows in 2025 you have until December 31, 2026 to use 50 parent verification tests and order 50 RFID tags and 50 TSUs at no cost.

The following items are NOT included in ACE services and are subject to additional fees:

- Registration fees for Embryo Transplant (ET) calves (you pay regular registration fees as calves are registered over and above your ACE fees)
- Genetic condition, coat colour and freemartin testing
- Foreign DNA Markers
- RUSH Fees

Upon enrolling in ACE, you can choose to pay either as a one-time annual fee or a tri-annual fee, where fees are broken down into three equal payments.

- Spring herds will be assessed their annual fee on January 1 or their tri-annual fee on January 1, April 1 and July 1.
- Fall herds will be assessed their annual fee on March 1 or their tri-annual fee on April 1, July 1 and October 1.

If you are still uncertain as to whether ACE is the right choice for you, please reach out to the member service team (registry@cdnangus.ca) by November 25 to request a summary of your services and expenditures over the last year.